



NATIONAL FUEL GAS DISTRIBUTION CORPORATION

**PARTNERSHIP TO REVITALIZE THE INDUSTRIAL
MANUFACTURING ECONOMY OF WESTERN NEW
YORK (PRIME-WNY)**

Report date: July 2022

REPORTING PERIOD: January 1, 2021 – December 31, 2021

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Table of Contents

I.	Background	3
II.	Program Overview	4
	1. Program Design	4
	2. Program Objectives and Benefits.....	4
	3. Program Regulatory Reporting Requirements.....	5
III.	Program Results.....	6
	1. Customer Participation and Project Scope	6
	2. Environmental.....	16
	3. Documentation and Verification of Project Economies.....	17
	4. Measurement of Customer Benefits.....	18
	5. Program Interaction.....	19
IV.	Conclusion	20
V.	Appendices.....	21
	Appendix A – Program Results Summary	21
	Appendix B – Project Costs & Financing	23
	Appendix C – Customer Satisfaction Survey Results.....	26
	Appendix D – PRIME-WNY Brochure	29



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

I. Background

On December 9, 2014, National Fuel Gas Distribution Corporation (National Fuel or the Company) filed revisions to P.S.C. No. 8 – Gas to extend its Partnership for Distributed Generation (DG) and Natural Gas Vehicle (NGV) Programs to March 31, 2018. The Company also sought authorization to institute the Partnership to Revitalize the Industrial Manufacturing Economy of Western New York (Prime-WNY) Program.

On May 14, 2015, the New York Public Service Commission (NYPSC) issued an Order (Case 14-G-0551) (“the 2015 Order”), approving the PRIME-WNY Pilot Program. The Order became effective on May 15, 2015

On December 20, 2017, National Fuel Gas Distribution Corporation (National Fuel or the Company) filed revisions to its gas tariff schedule P.S.C. No. 9, related to its Distributed Generation (DG), Natural Gas Vehicle (NGV) and Partnership to Revitalize the Industrial Manufacturing Economy of Western New York (Prime-WNY) Programs. NFG sought to continue the PRIME-WNY Pilot Program for a new three-year term and eliminate the existing PRIME-WNY volumetric surcharge of \$0.10 per Mcf to increase participation in the program. The Company also proposes to consider extending the PRIME-WNY Pilot Program beyond the end of the three-year period at a later date, depending on the overall results of the program.

On November 15, 2018, the New York Public Service Commission (NYPSC) issued an Order (Case 17-G-0799) (“the 2018 Order”), approving a three-year extension of the PRIME-WNY Pilot Program. The Commission denied the Company’s request to eliminate the existing \$0.10 per Mcf surcharge, and instead modified and scaled the surcharge on an equal percentage basis of each applicable service classification’s transportation charges to increase participation in the program. For PRIME-WNY participants with contracts executed between December 1, 2018 and November 30, 2021, a surcharge calculated on the basis of an equal percentage of transportation charges for all applicable service classifications, shall be deferred for ratepayer benefit in compliance with the Commission’s November 21, 2018 Order in Case 17-G-0799. The currently effective percentage impact of the surcharge is 6.95%, as specified in the aforementioned November 21, 2018 Order, however, no surcharge shall exceed \$0.10000 per Mcf. The Order became effective on December 1, 2018.

On July 30, 2021, National Fuel Gas Distribution Corporation (National Fuel or the Company) filed revisions to its gas tariff schedule, P.S.C. No. 9, related to its Partnership to Revitalize the Industrial Manufacturing Economy of Western New York (PRIME-WNY) Pilot Program. National Fuel proposes to continue the PRIME-WNY Pilot Program for an additional three-year term, or through November 30, 2024. An Order (Case 21-G-0423) (“2021 Order”) approving the



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

proposal became effective on December 1, 2021.

This report is being filed in accordance with the 2021 Order.

II. Program Overview

1. Program Design

National Fuel's Partnership to Revitalize the Industrial Manufacturing Economy of Western New York (PRIME-WNY) is designed to provide incentives for specific projects in order to aid large commercial and industrial customers in installing incremental gas-fired equipment at their facilities within National Fuel's service territory. The Company is permitted to incent large commercial and industrial customers to install incremental natural gas-fired equipment at their existing facilities by buying down the customer's investment in system improvements, associated piping and/or customer equipment. Due to the potential incremental operating and maintenance expense on all ratepayers, the incremental revenues derived from participation in the program shall include a \$0.10 per Mcf incremental charge, to make a minimal contribution to benefit the system as a whole. However, beginning December 1, 2018, the \$0.10 per Mcf incremental charge was reconfigured. Instead of a flat \$0.10 per Mcf charge, the surcharge will be calculated on the basis of an equal percentage of transportation charges for all applicable service classifications. The currently effective percentage impact of the surcharge is 6.95%.

The Commission has long supported the concept of competition in the development of retail natural gas markets. On December 11, 2015, the Company filed amendments, to the May 15, 2015 Order, establishing a third-party financing option for its PRIME-WNY program. More specifically, the PRIME-WNY program allows other financial institutions or comparable lenders to compete with shareholders in providing loans to customers participating in the PRIME-WNY program for investments in incremental equipment and associated facilities.

In accordance with the Order, the Company has implemented this program on a pilot basis over three years. The program is capped at \$6,000,000 and has \$2,000,000 available annually over a three-year period.

2. Program Objectives and Benefits

The PRIME-WNY program was developed to incentivize large commercial and industrial customers in the National Fuel service territory to install incremental gas-fired equipment at their facilities.

The objectives of the PRIME-WNY Pilot Program include the following:



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

1. Incentivize large commercial and industrial customers to install incremental gas-fired equipment at their existing facilities.
2. Increase system through-put and better utilize available pipeline capacity to produce a long-term financial benefit for ratepayers.
3. Improve project economics to meet the customer's payback requirements.
4. Develop flexible rates designed to meet project requirements.
5. Develop a set of measurable deliverables to evaluate the effectiveness of the pilot program and report to the Commission.
6. Costs to be borne entirely by each project.

Promoting the installation of incremental gas-fired equipment would benefit Distribution from the increased incremental volumes generated by large commercial and industrial customers. This type of increased load helps Distribution spread out system fixed costs over larger throughput and improves utilization of the system during the off-peak shoulder and summer months. The overall goal is to increase system throughput and to better utilize available pipeline capacity which will also produce a long-term financial benefit for ratepayers.

For commercial and industrial customers, the benefit to the customer is that it pays back the buydown amount with the delivery rate associated with the incremental load. By comparison, a non-participant seeking equipment funding would pay the delivery rates for the incremental load and a loan payment for the equipment costs.

Low-cost natural gas supplies and hydropower continue to provide opportunities to highlight Western New York as a low-cost energy region for manufacturing. The PRIME-WNY Program supports New York's energy efficiency goals by supporting growth of clean energy innovation and making energy affordable for all. The PRIME-WNY Program can be used to convert equipment that burns less clean fuels to natural gas, which reduced greenhouse gas emissions. It can also be used to install energy-efficient equipment compared to standard efficiency which also reduces greenhouse gas emissions.

3. Program Regulatory Reporting Requirements

The reporting requirements, found in Appendix B of the 2021 Order, are:

1. Customer Participation/Project Scope

The Company will provide a brief description of the customer, and the general scope of the project, which shall include the anticipated costs for the purchase and installation of gas fired equipment.



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

2. Environmental

Evaluate performance/impact of the project on the environment. The Company will analyze the impact of the project and if the project helps reduce harmful emissions by displacing an alternate fuel used at an existing location. If the project is at a new location, the Company is to provide an analysis on how the emissions impacts are being offset such that the Company remains on track to meet Climate Leadership and Community Protection Act targets.

3. Documentation and Verification of Project Economics

The Company will collect data on actual gas usage to calculate the actual customer payback achieved. National Fuel shall analyze and compare actual revenues to the pro-forma and provide an explanation for any variances. National Fuel will also calculate the annual contribution to the overall system costs and provide the remaining balance on the shareholder loan for each customer.

4. Measurement of Customer Benefits

The Company will survey key personnel from each customer to determine actual customer benefits associated with the Prime-WNY Program and identify any areas of concern or weaknesses in the project startup (design/installation/operation) process. This will include, but not be limited to, any increase or retention of employment level, impact on operational efficiencies, etc. The collected data will be used to “fine tune” future projects, as well as increase the awareness of these issues to prospective customers.

5. Program Interaction

National Fuel will analyze and report on how Prime-WNY Program interacts with the Company’s Area Development Program and Conservation Incentive Program, including any overlaps or lost opportunities.

III. Program Results

1. Customer Participation and Project Scope

Customer response to the PRIME-WNY Pilot Program continues to be positive. Customers and companies seeking to come to the Western New York area appreciate the funding opportunities and understand National Fuel’s direct involvement in promoting natural gas in industrial and commercial settings. Program participants value National Fuel’s participation not only because it improves project economics, but also because it bolsters the relationship between parties.

National Fuel’s Energy Services Department has been promoting PRIME-WNY as a tool to boost the economics of natural gas and emission reduction related



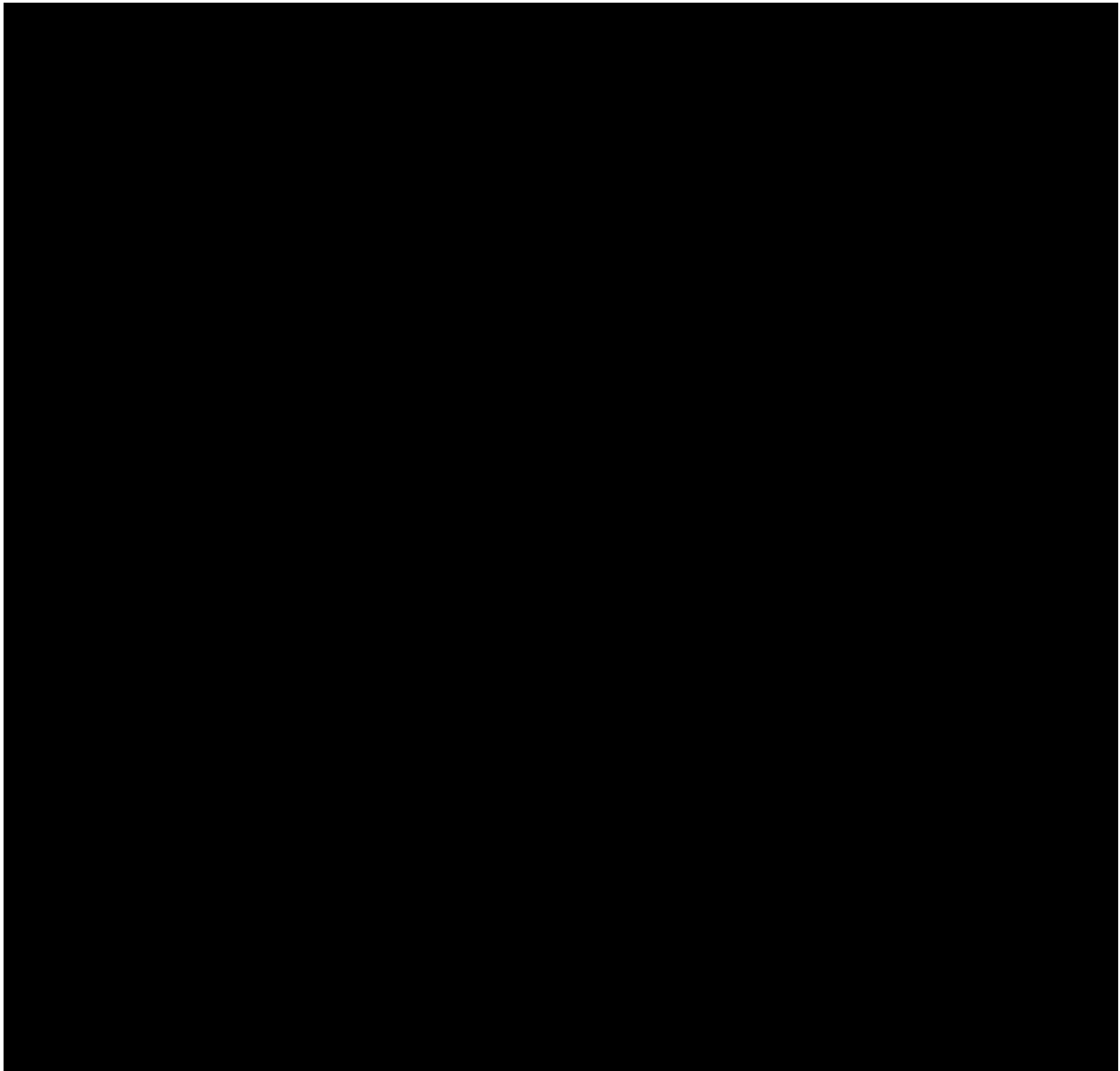
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PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

projects. Energy Services conducts preliminary natural gas feasibility assessments for its customers and incorporates the Pilot Program funding as an integral piece of its sales and marketing activities. In addition to the PRIME-WNY program, when applicable, Energy Services also promotes the Area Development Program and the Conservation Incentive Program to customers.

As of the release of this report, National Fuel has contracted with three customers under the program and two have begun to take natural gas. See Appendix A, the Program Results Summary, for more information on these participants, including the incremental volume & margin and the buydown amounts.

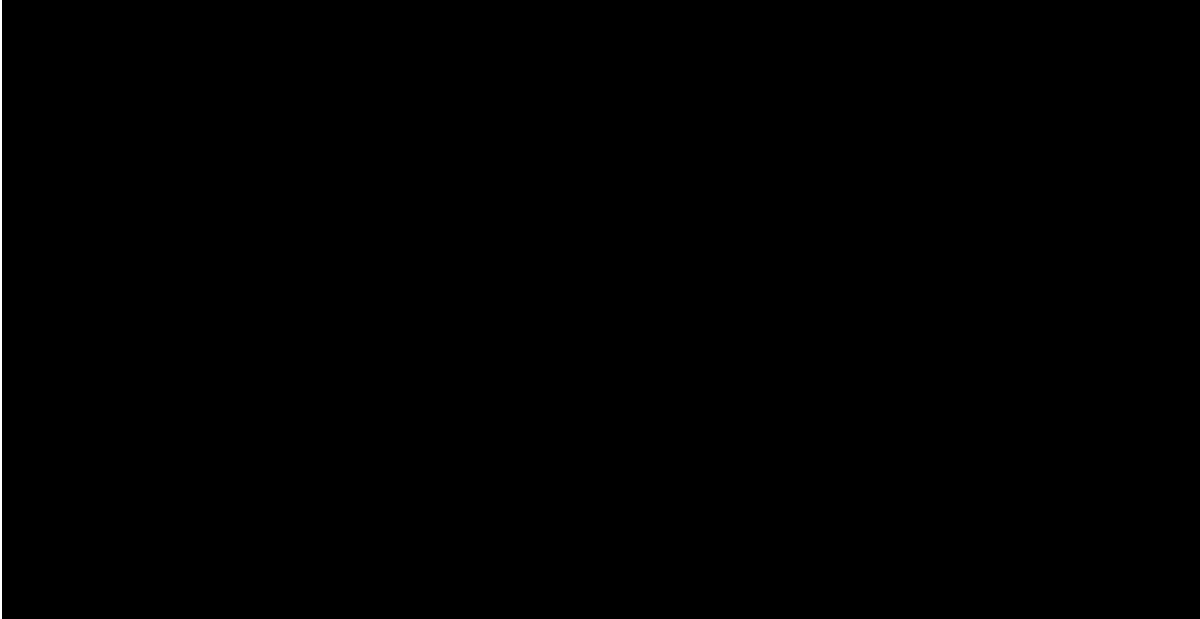




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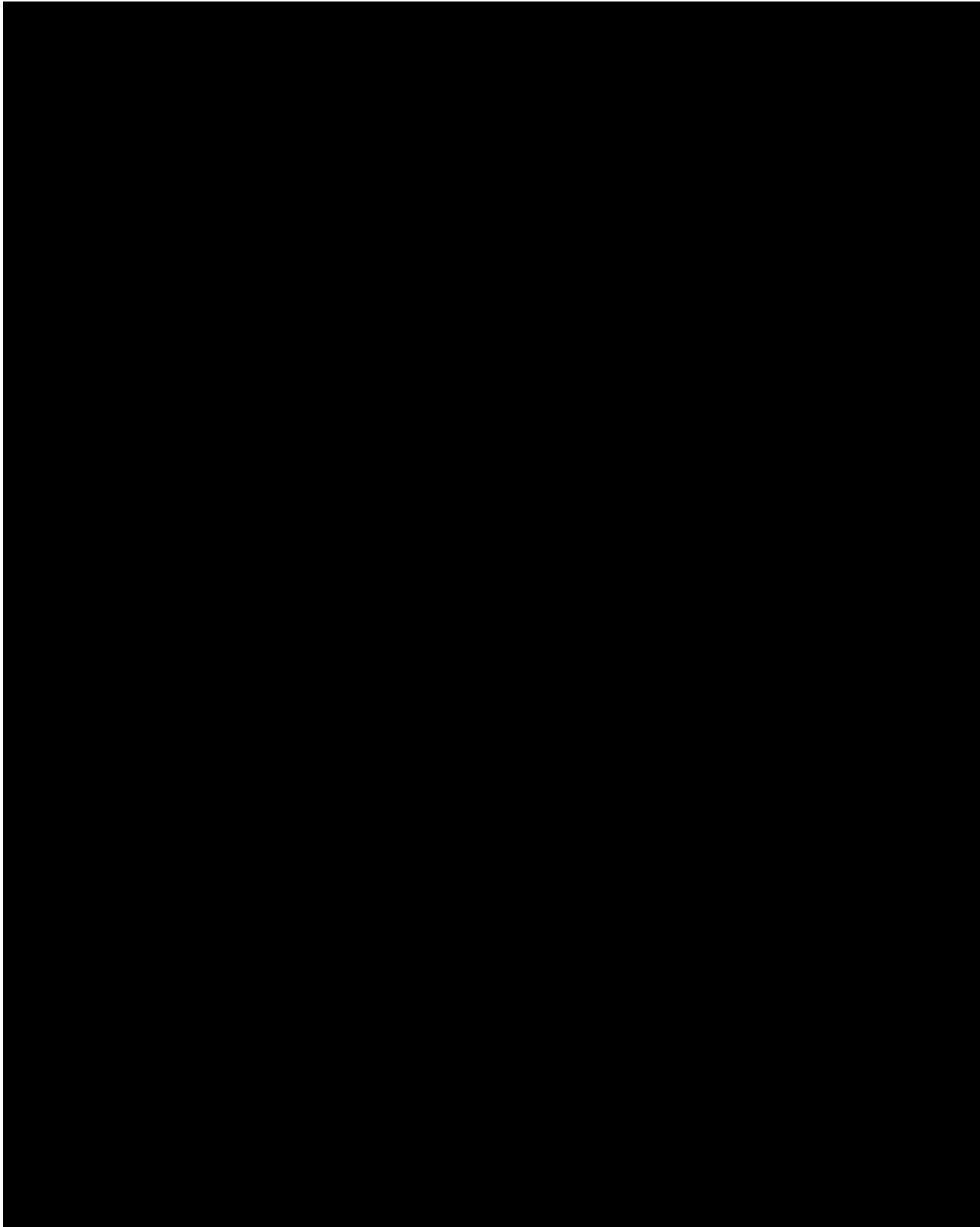
PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021





National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021

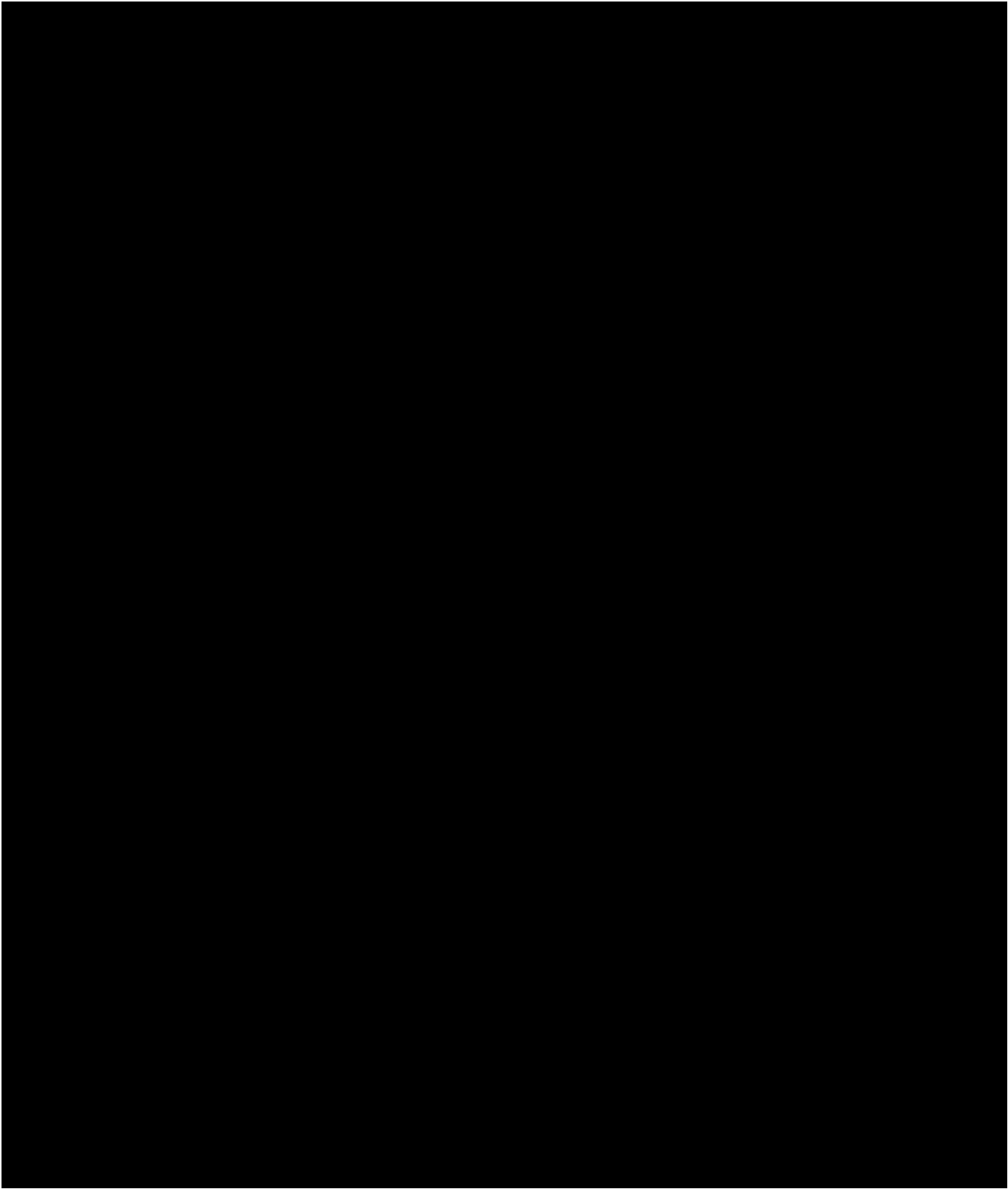




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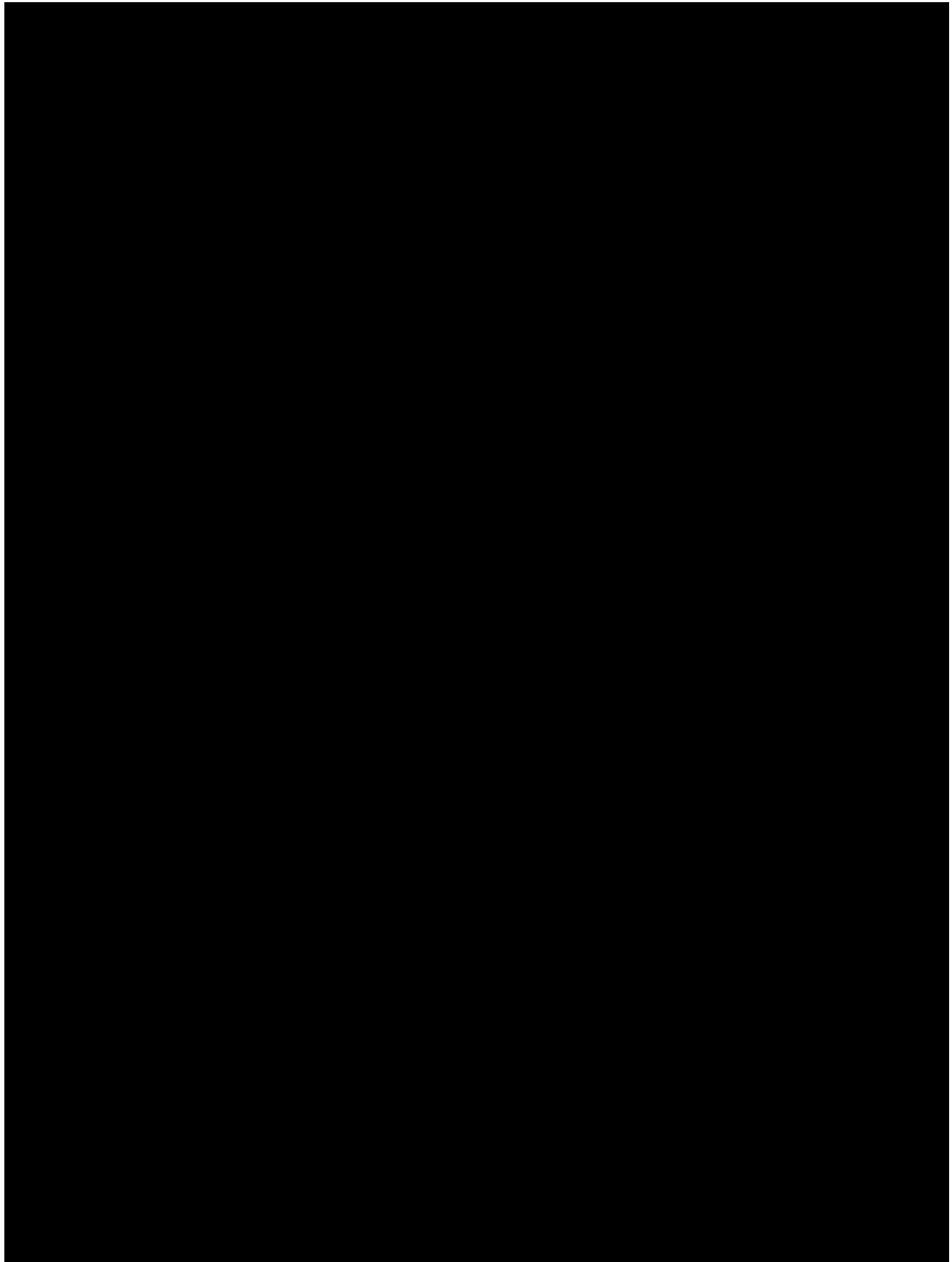
PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021



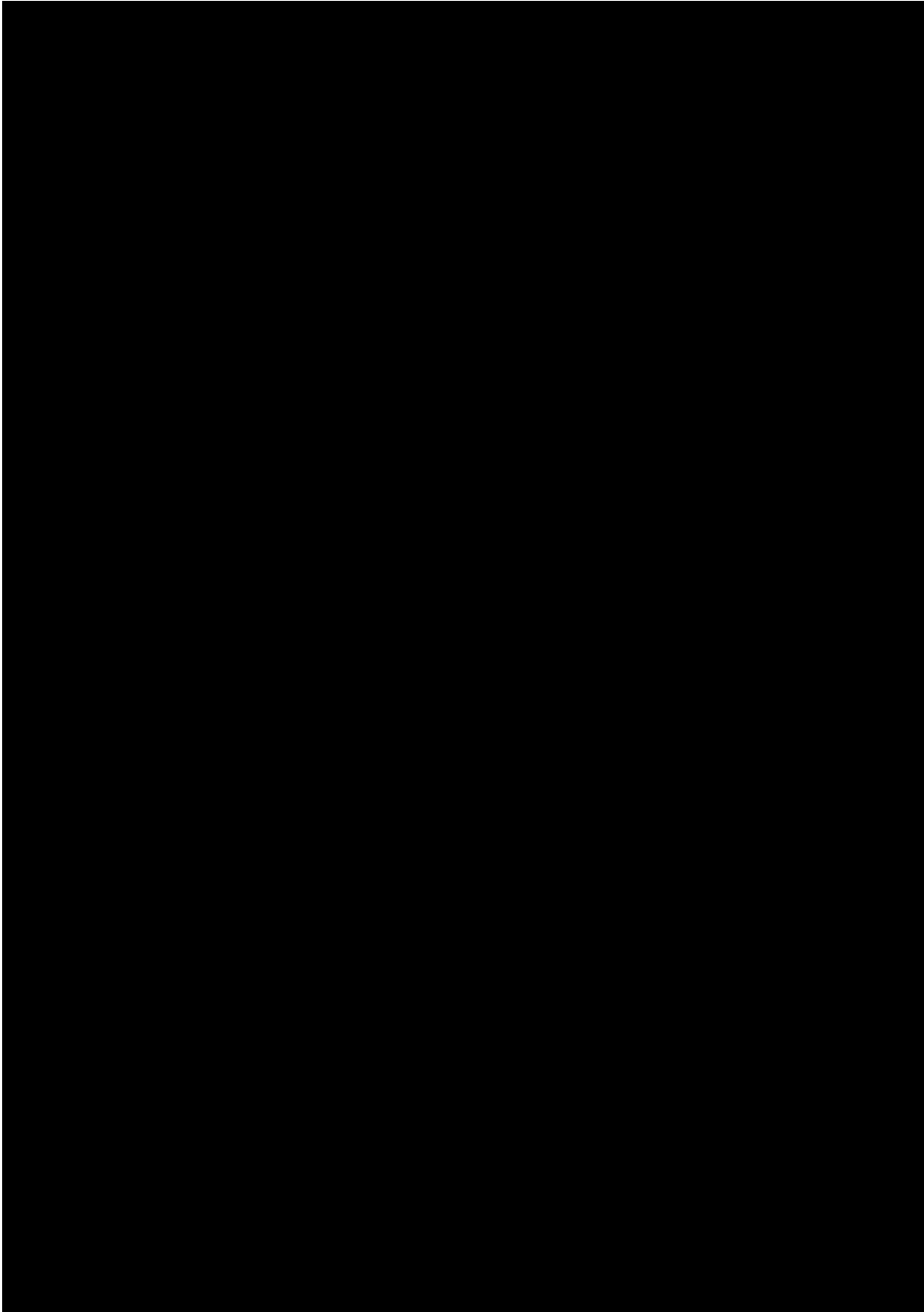


National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021



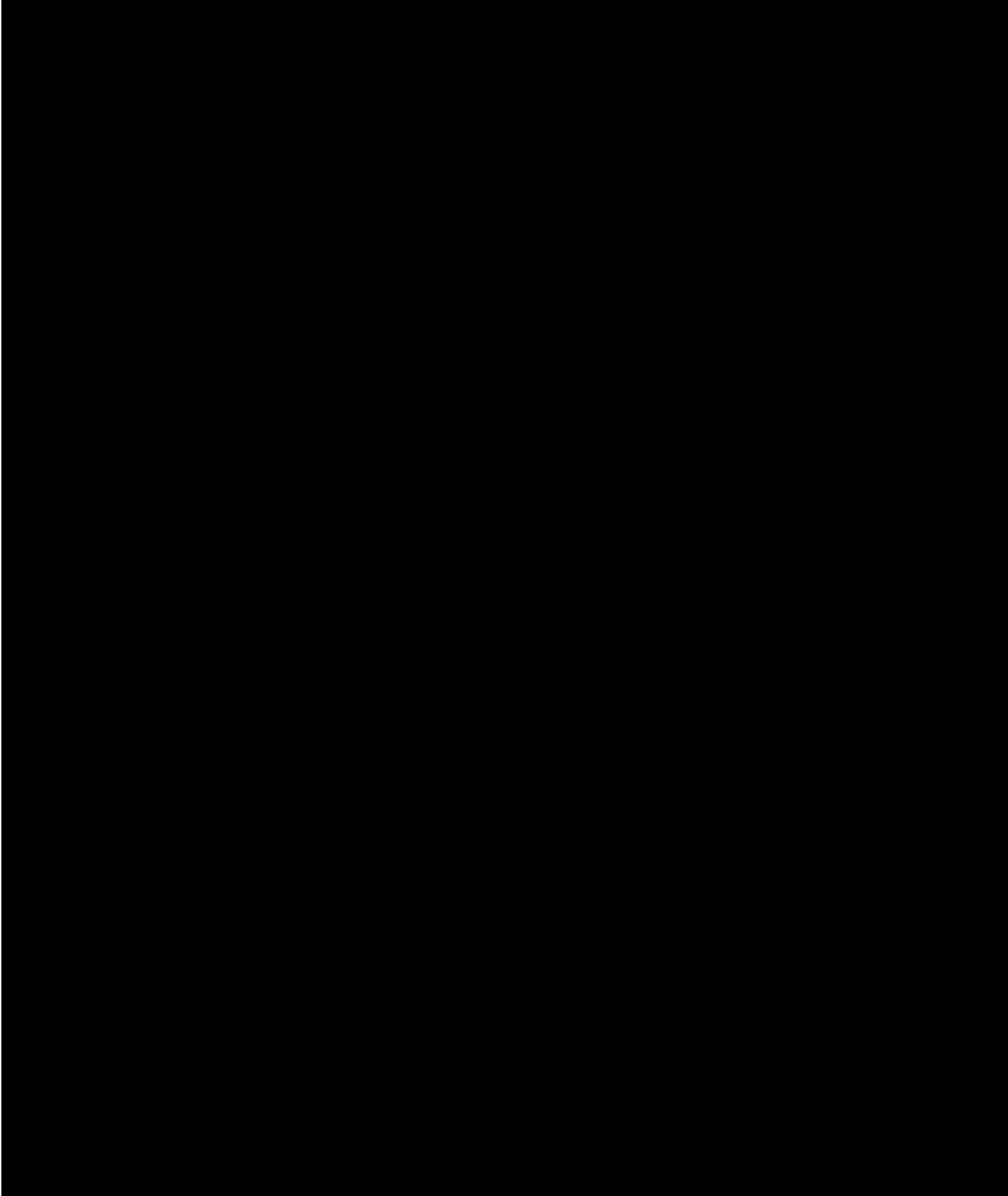


National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021



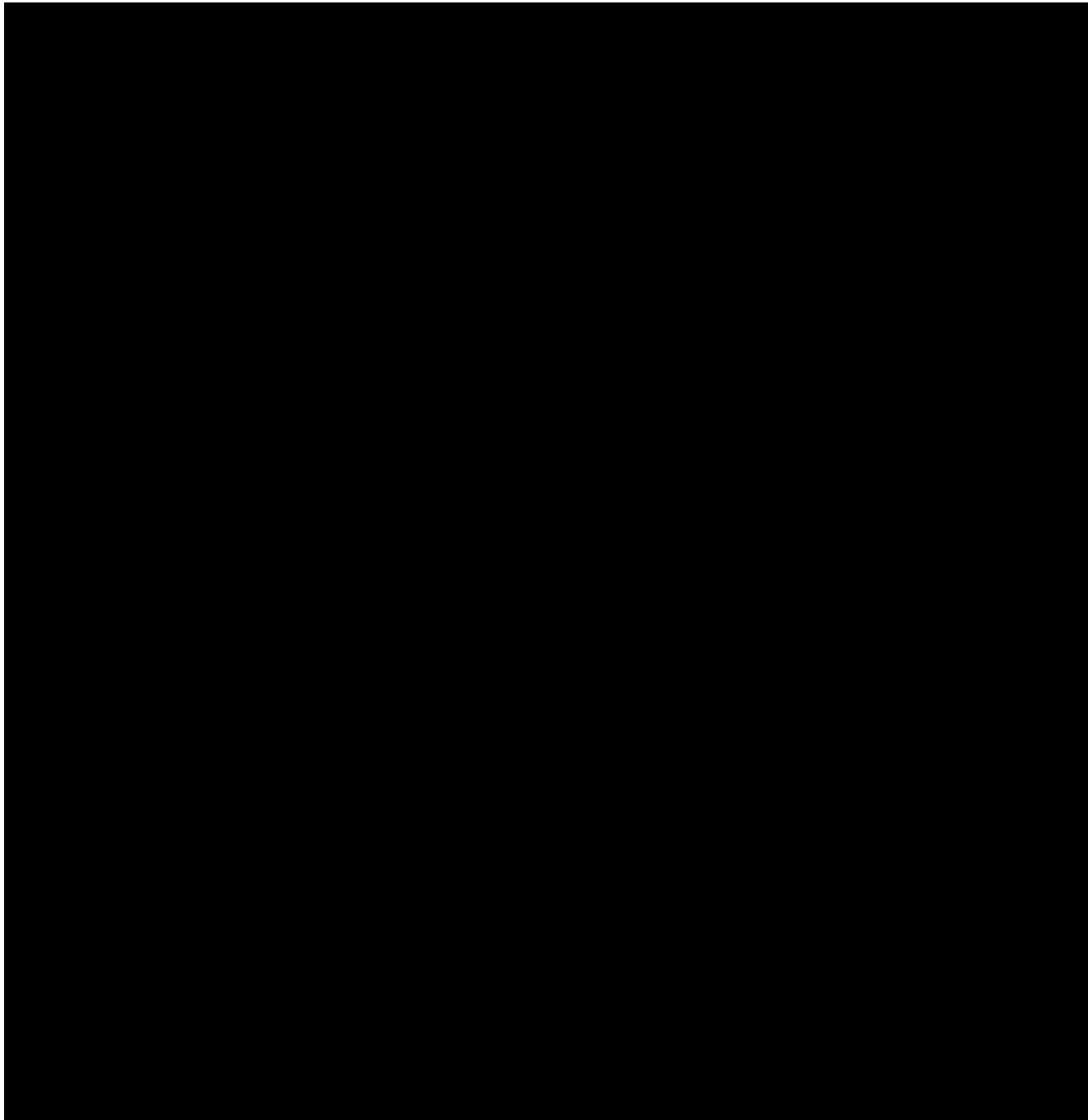


National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021





National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021

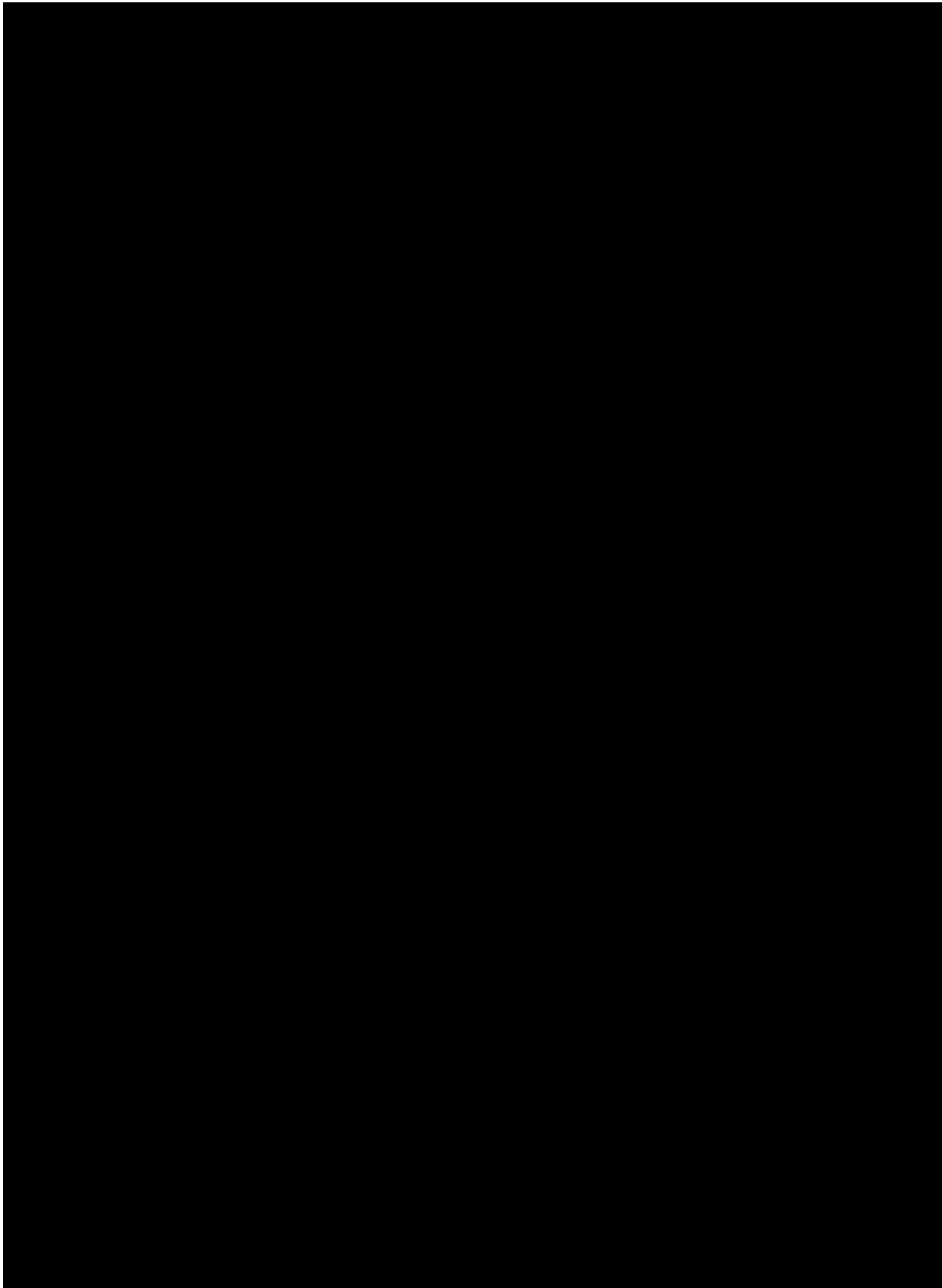




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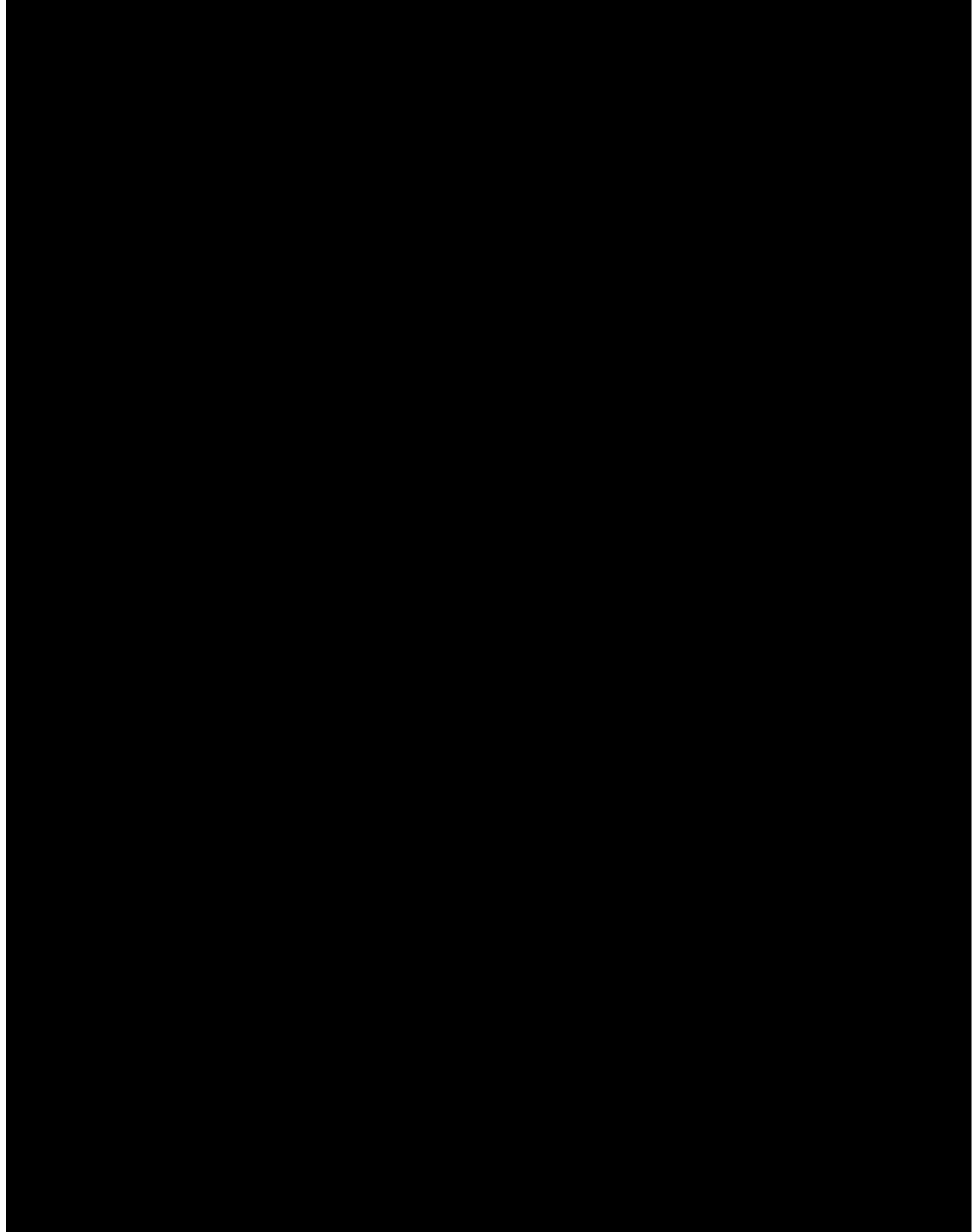
PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021





National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021





National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

3. Documentation and Verification of Project Economies

[REDACTED]

[REDACTED] was interested in converting their existing coal boiler to a natural gas fired boiler. To get the necessary load to [REDACTED], significant system upgrades were required. Approximately 9,400 feet of cross-country bare steel was replaced with 8" plastic and 850 feet was replaced with 2" high-density plastic. A new regulation station was also required at [REDACTED]. The total cost for the NFG work was \$822,000. National Fuel also tapped DTI, which required station work that amounted to \$1,258,093. The total project cost was \$2,080,093. The Company covered \$334,898 of the mainline upgrades under a System Benefit Credit, which brought the project cost down to \$1,745,195. This number surpassed the \$400,000 that the customer was willing and able to pay, so the Company utilized the PRIME-WNY Program to cover the remaining cost of \$1,345,195. Under a Performance Agreement, [REDACTED] was required to generate \$378,567 per year in margin for 7 years to justify the Company contribution.

Appendix B, shows the total breakdown of project costs as well as the PRIME-WNY Company Contribution, along with estimated pro-forma and actual gas usage. Note that the effective total transportation rate in Appendix B is lower in Year 2, Year 3, Year 4, and Year 5 due to Case 16-G-0257, which lowered the Transportation Charge for TC 4.0 customers.

[REDACTED]

[REDACTED] was interested in natural gas for process and space heating needs. To deliver the required load to [REDACTED], a significant system upgrade was required.

Approximately 6,000 feet of 8" medium pressure plastic main and 775 feet of 6" service was installed. A custom meter set was also required at the facility. The total cost for the NFG work was \$724,000. \$539,000 was for the new main and service line, \$166,000 was for the custom meter set, \$19,000 was for state permitting.

Through National Fuel's Area Development Program, the customer was awarded a \$400,000 grant. The total project cost for [REDACTED] was \$324,000. This number surpassed the amount the customer was willing and able to pay, so the Company utilized the PRIME-WNY Program to cover the remaining cost. Under a Performance Agreement, [REDACTED] has a minimum annual consumption volume of 83,000 Mcf per year for 7 years to justify the Company contribution.



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

Appendix B, shows the total breakdown of project costs as well as the PRIME-WNY Company Contribution, along with estimated pro-forma.

[REDACTED]

[REDACTED] requested natural gas service for process and space heating needs. A significant system upgrade was required to provide the required load to the [REDACTED] facility. The upgrade included approximately 35,000 feet of 8" HDPE main line, a 4" service line and a custom meter setting. The upgraded NFGDC infrastructure also includes a regulation station at [REDACTED] and an upgrade to National Fuel Gas Supply Line XS. The cost of the required station upgrade at Line XS is \$2,075,000 and the total cost of the entire NFG project is \$7,712,732.

Through National Fuel's Area Development Program, the customer was awarded \$400,000. The total project cost for [REDACTED] was \$7,312,732. This number surpassed the amount the customer was willing and able to pay, so the Company utilized the PRIME-WNY Program to cover a portion of the remaining cost. The PRIME-WNY program contributed \$856,310.47 to the project cost. Under a Performance Agreement, [REDACTED] is required to generate \$95,078 in margin for year one and \$204,558 for years two through seven to justify the Company contribution.

4. Measurement of Customer Benefits

[REDACTED]

Without the PRIME-WNY Program, [REDACTED] would not have been able to replace their less efficient coal boiler with a natural gas fired boiler. In addition to an improvement in energy efficiency, the installation of the boiler had a significant positive impact on the environment by reducing greenhouse gas emissions by approximately 40,000 metric tons per year. Appendix C shows the results of the Customer Satisfaction Survey completed with [REDACTED]. The customer is currently conducting a high level analysis of a project that would utilize more natural gas.

[REDACTED]

Without the PRIME-WNY Program, [REDACTED] would likely not have been able to afford the required National Fuel upgrades to satisfy their needs and the new facility would likely not have been constructed. Without the new facility it would have had to shut down an existing processing line, which is no longer competitive and shift that processing work to another facility in Chicago, IL. Instead, [REDACTED] will be transferring work from Chicago to the new facility and retain 100 existing jobs.



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

Without the PRIME-WNY Program, [REDACTED] may not have considered [REDACTED] and [REDACTED] as the best location for their new state-of-the-art, 500,000 square foot, manufacturing and packaging plant. Without the PRIME-WNY Program, [REDACTED] may not have stayed in Western New York. [REDACTED] Leadership has recognized the value of this area and the state's dairy farms in the area. Not only will [REDACTED] be keeping hundreds of jobs here, but they will be adding even more. [REDACTED] has invested more than \$500 million, becoming the largest infrastructure investment in the company's history, securing their long-term future in Western New York. It is also the largest economic development project in the history of Cattaraugus County. PRIME-WNY played a key role in supporting the infrastructure costs needed to run a gas pipeline to [REDACTED]. [REDACTED] has limited capacity, currently, and in order for [REDACTED] to operate this new facility, National Fuel needs to perform major system upgrades. The pipelines being placed in the ground will also help attract future business to Cattaraugus County.

5. Program Interaction

The PRIME-WNY Program, the Area Development Program (ADP) and the Conservation Incentive Program (CIP) all provide significant value to customers. The PRIME-WNY and ADP provide financial incentives to offset required capital costs needed for expansion. The CIP encourages energy efficiency measures to be installed, lowering the Company's overall carbon footprint.

We recognize the synergies that these programs can generate when used together. [REDACTED] will be taking advantage of all three programs. [REDACTED] was able to take advantage of PRIME-WNY buydown and ADP Funds. The [REDACTED] project did not meet the criteria established in the Area Development Program Order and was only eligible for PRIME-WNY.

The success of this program begins with the company's commitment to increase program awareness, especially in the economic development, A/E firms, and construction communities. To market the PRIME-WNY program, the Company created a brochure to distribute amongst customers. This brochure is included in Appendix D. The Company continues to promote the PRIME-WNY program to companies looking to expand and add incremental natural gas-fired equipment to their facilities. These marketing efforts also extend to local Industrial Development Agencies and Economic Development Agencies.

The PRIME-WNY Program, ADP and CIP continue to be very well received by the Company's customer base and the economic development community. The economic development community continues to praise the program as an important added tool for both business attraction and retention.



National Fuel Gas Distribution Corporation

PRIME-WNY Pilot Program - Report to the New York State PSC

Reporting period: January 1, 2021 to December 31, 2021

IV. Conclusion

The program provided a significant investment to a customer converting from coal to natural gas. This project exceeded the Company's expectations for the program. Based on the large capital investment required to accomplish this conversion, this project required nearly 68% of the annual budget of \$2 million. Not only did this project provide a multitude of benefits to the customer including an economic gain, energy efficiency, and environmental advantages, it also provided a benefit to all the ratepayers by retaining a portion of the incremental Mcf charge to contribute toward the overall system costs. Another benefit occurs after the buydown is repaid; the increased gas throughput allows fixed utility costs to be spread over a greater usage volume, which results in lower unit costs benefitting all ratepayers.

The program provided a significant investment to a large food processing company on an expansion project that will cost over \$50 million and add significant load to the system. National Fuel costs for the project were \$724,000 and between an Area Development Program grant and the PRIME-WNY buydown, the entire cost of the National Fuel infrastructure was able to be covered.

The Company also recently completed an agreement with a large food processing company on new construction project that will cost over \$500 million and add significant load to the system. National Fuel costs for the project are approximately \$7.7 million.

Bolstered by the success of the [REDACTED] project, [REDACTED] buydown, and [REDACTED] project, National Fuel will continue to proactively market the PRIME-WNY Program as a useful tool. The Company is committed to promoting the extended program with a focus on identifying projects with economic and environmental benefits.



V. Appendices

Appendix A – Program Results Summary



National Fuel Gas Distribution Corporation
 PRIME-WNY Pilot Program - Report to the New York State PSC
 Reporting period: January 1, 2021 to December 31, 2021

APPENDIX A – PROGRAM RESULTS SUMMARY

NATIONAL FUEL GAS DISTRIBUTION CORP.								
PRIME-WNY Pilot Program								
Report to the NY Public Service Commission								
Reporting Period: January 1, 2021 - December 31, 2021								
I. NFGDC Pilot Program Information								
Program Participant		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Overall
Location								
Project Description	Coal Boiler Conversion							
Annual Incremental Volume (Mcf)								
Annual Incremental Margin								
Buydown Amount	\$ 1,345,195	--	--	--	--	--	--	--
Simple Payback on Buydown (years)	3.6	--	--	--	--	--	--	--
Program Participant		Year 1	Overall					
Location								
Project Description	New Facility							
Annual Incremental Volume (Mcf)								
Annual Incremental Margin								
Buydown Amount	\$ 324,000	--	--					
Simple Payback on Buydown (years)	3.6	--	--					
Program Participant		Year 1	Overall					
Location								
Project Description	New Facility							
Annual Incremental Volume (Mcf) Year 1								
Annual Incremental Volume (Mcf) Years (2-7)								
Annual Incremental Margin Year 1								
Annual Incremental Margin Years (2-7)								
Buydown Amount	\$ 856,310	--	--					
Simple Payback on Buydown (years)	4.2	--	--					
Notes:								
(1)	Performance Agreement is based on annual incremental margin							
(2)	Performance Agreement is based on annual incremental volume (Mcf)							
(3)	Performance Agreement is based on annual incremental volume (Mcf)							



National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021

Appendix B – Project Costs & Financing

National Fuel Gas Distribution Corp.

New York Division

[Redacted]

I. Project Capital Cost

A. NFG Distribution Corp. Components

Mainline Work
Station Work
Total Cost

B.

Station Work

C. Total Project Cost

NFGDC System Benefit Credit
Net Project Cost to Customer

II. Capital Cost Contribution

A. Net Project Cost

B. NFGDC Contribution
- PRIME-WNY

C. [Redacted] Contribution
1. Up Front Payment

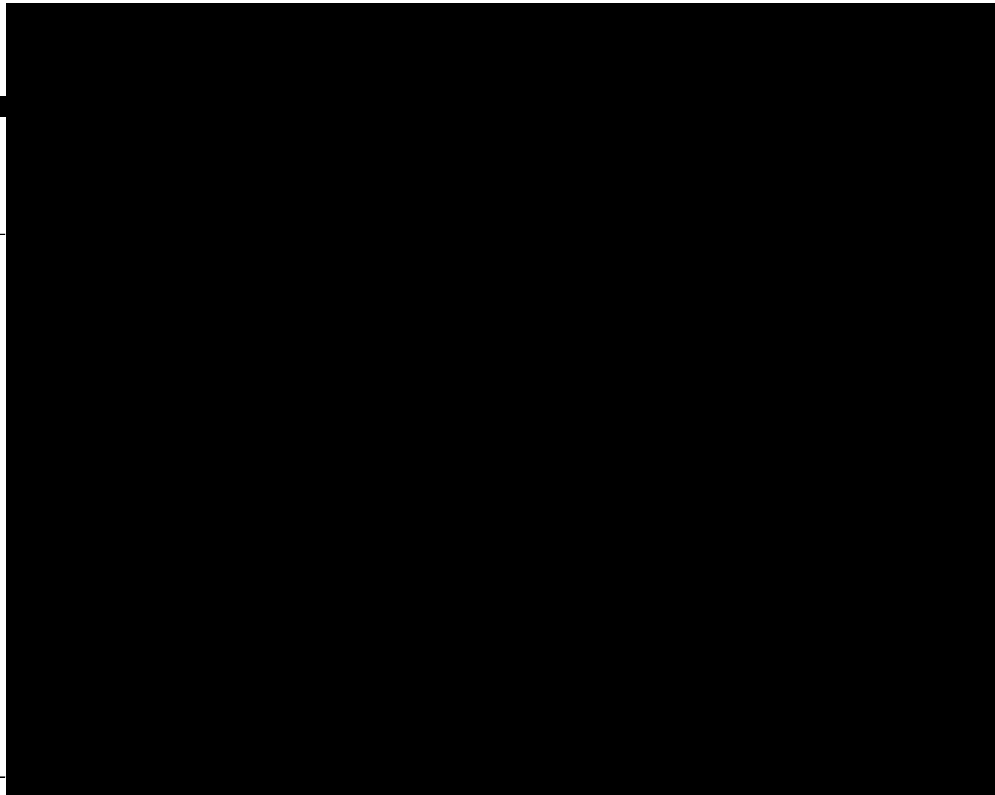
2. SC-13M Transportation
- Monthly Minimum Bill
- Transportation Margin (\$/Mcf)
- Total Transportation Charge (\$/Mcf)
- Annual Usage (Mcf)
- Effective Total Transportation Rate

Contract Term (years)

Annual Transportation
- Transportation Margin
- Shortfall Payment (Credit Forward)
- Margin Obligation

Annual Contribution to overall system costs

Letter of Credit





APPENDIX B – PROJECT COSTS AND FINANCING

National Fuel Gas Distribution Corp.

New York Division

I. Project Capital Cost

A. NFG Distribution Corp. Components

Total Mains Installation Cost
Total Service Installation Cost
Total Meter Set Installation Cost
Total Cost

II. Capital Cost Contribution

A. Net Project Cost

B. NFGDC Contribution

- Area Development Program Grant
- PRIME-WNY

C. [REDACTED] Contribution

1. Up Front Payment

2. SC-13M Transportation

- Monthly Minimum Bill
- Transportation Margin (\$/Mcf)
- Total Transportation Charge (\$/Mcf)
- Annual Usage (Mcf)
- Effective Total Transportation Rate

Contract Term (years)

Annual Transportation

- Annual Volume
- Shortfall Payment (Credit Forward)*
- Minimum Annual Volume Obligation

Annual Contribution to overall system costs

Letter of Credit

*Shortfall payment will be the volume required to meet Minimum Annual Volume multiplied by the standard tariff rate



National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021

APPENDIX B – PROJECT COSTS AND FINANCING

National Fuel Gas Distribution Corp.

New York Division

[REDACTED]

I. Project Capital Cost

A. NFG Distribution Corp. Components

Mainline Work
M&R Station Work
Total Cost

B. NFG Supply Corp. Components

Station Work

C. Total Project Cost

Net Project Cost to Customer

II. Capital Cost Contribution

A. Net Project Cost

B. NFGDC Contribution

- Area Development Program Grant
- PRIME-WNY

C. [REDACTED] Contribution

1. Up Front Payment

[REDACTED]



National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021

Appendix C – Customer Satisfaction Survey Results



APPENDIX C – CUSTOMER SATISFACTION SURVEY RESULTS

Customer Satisfaction Survey

Contact Name/Title:	[REDACTED]
Address:	[REDACTED]
Phone:	[REDACTED]
Month/Year Project Started:	February 2015
Project <u>Description</u> :	Coal Boiler Conversion
Amount received from National Fuel:	\$1,345,195.00

Rate each of the following areas by highlighting a number (5 meaning complete agreement, 3 meaning neutral, 1 meaning complete disagreement)

1. **Customer End Use Equipment Operation and Maintenance**
 - The equipment has operated without problems. N/A 1 2 3 4 **5**

Comments:

2. **Project Economics**
 - The project has provided the anticipated economic benefits. 1 2 3 4 **5**

Comments:

3. **Overall Project**
 - The overall project has met our original expectations. 1 2 3 4 **5**

Comments: Has exceeded our expectations

4. **Future Plans**
 - We are considering adding additional natural gas related projects in the future. 1 2 **3** 4 5

Comments: Adding a new direct fired heater for a new warehouse being built this year but no other plans for new natural gas projects.



APPENDIX C – CUSTOMER SATISFACTION SURVEY RESULTS

Customer Satisfaction Survey

Contact Name/Title:	[REDACTED]
Address:	[REDACTED]
Phone:	[REDACTED]
Month/Year Project Started:	November 2020
Project Description:	New Construction
Amount received from National Fuel:	\$324,000

Rate each of the following areas by highlighting a number (5 meaning complete agreement, 3 meaning neutral, 1 meaning complete disagreement)

1. **Customer End Use Equipment Operation and Maintenance**
 - The equipment has operated without problems. N/A 1 2 **3** 4 5

Comments: Only issue has been with metering.

2. **Project Economics**
 - The project has provided the anticipated economic benefits. 1 2 **3** 4 5

Comments: Plant start up was in December 202.

3. **Overall Project**
 - The overall project has met our original expectations. 1 2 **3** 4 5

Comments:

4. **Future Plans**
 - We are considering adding additional natural gas related projects in the future. 1 2 **3** 4 5

Comments:



National Fuel Gas Distribution Corporation
PRIME-WNY Pilot Program - Report to the New York State PSC
Reporting period: January 1, 2021 to December 31, 2021

Appendix D – PRIME-WNY Brochure

We're here to assist you with your energy related decisions.

National Fuel's **Partnership to Revitalize the Industrial Manufacturing Economy of WNY (PRIME-WNY) Pilot Program** can assist customers looking to install incremental gas-fired equipment at their industrial or large commercial facilities.

National Fuel's **Energy Services Department** includes a team of energy consultants trained to help you improve the way you use energy in your operations, with an eye toward identifying cost saving opportunities and energy efficiency improvements.

We offer **technical assistance, economic development incentives and technology funding** for businesses of all sizes. For information, call us at **(716) 857-7776**.

Visit www.nationalfuel.com and click on "For Business" for information about obtaining natural gas service and ideas on innovative natural gas technologies including:

- Cooling
- Cogeneration/Power Generation
- Air Compression



National Fuel



National Fuel

Natural Gas Equipment Capital Buydown Program

Customers looking to install incremental gas-fired equipment at their industrial or large commercial facilities may be eligible for substantial incentives through National Fuel's PRIME-WNY Pilot Program.

Natural Gas Equipment Capital Buydown Program



National Fuel's Partnership to Revitalize the Industrial Manufacturing Economy of WNY (PRIME-WNY) Pilot Program may be able to assist your business's installation of incremental gas-fired equipment at an industrial facility or commercial property. Through an agreement with the New York State Public Service Commission (NY PSC), funding is available annually to **defray the capital cost of system improvements, associated piping, and/or customer gas-fired equipment** that would enable additional natural gas consumption.

The program provides upfront capital buydowns for specific projects in order to aid large commercial and industrial customers in installing incremental gas-fired equipment at their facilities within National Fuel's service territory. To be approved for funding, projects must be natural gas-related and meet the following criteria:

- Stimulate investment in infrastructure for the development or redevelopment of underutilized industrial or commercial property.
- Installation of incremental gas-fired equipment at existing facilities.
- Increase system throughput and/or better utilize available system capacity.
- Ability to sign a performance contract with a term of up to 7 years as well as provide security to cover National Fuel's buydown amount.
- Provide National Fuel with data annually to track the effectiveness of the pilot program, as well as performance of individual projects for reporting to the NY PSC.

Here are just a few examples of equipment the PRIME-WNY Pilot Program can help your business with:

- **Process Heating:** Gas-fired boilers, furnaces, ovens, dryers, etc.
- **Space Heating:** Gas-fired boilers, furnaces, unit heaters, make-up air heaters, infrared heaters, thermal oxidizers, etc.
- **Space Cooling:** Gas engine-driven or absorption chillers.
- **Process Cooling:** Gas engine-driven chillers.



- **Water Heating:** Tank, direct contact, booster or instantaneous gas water heaters
- **Air Compression:** Gas-engine driven air compressors
- **Water Pumping:** Gas engine-driven pumps

How to apply for funding

Our application process is simple. Call our Energy Services Department at (716) 857-7776 for an application or to speak with our program coordinator for more details on what types of projects qualify for funding.

Call us to find out how you can add your project to the growing list of PRIME-WNY Program success stories.